

Nibble

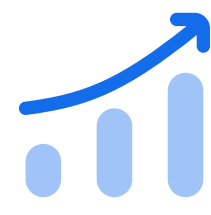
Use AI negotiations so you can focus on the bigger wins

Improve efficiency in procurement with scalable AI negotiation



Address price discussions in minutes

Manage price discussions with suppliers and act timely on market disruptions



Augment your teams to improve efficiency

Keep your supplier base competitive by running more sourcing events, improving speed-to-value and building resilience



Tackle unmanaged spend, finally

Negotiate every purchase, without needing extra resource

From proof of concept to full implementation



Rapid POC

Nibble's flexible API suite allows us to develop a proof of concept together in weeks



Onboard Suppliers

Onboard your suppliers, get feedback and refine negotiations



Fully Implement

Integrate with your existing tech stack, including Coupa and SAP Ariba

Quick, reliable, valuable – for both parties



Your procurement team wins

Do more with less – augment your procurement teams with human-centric AI negotiation agents that let them focus on strategic decisions and discover new opportunities.



Your supplier wins

No more waiting for responses to terms – make suppliers feel heard and understood, with instant negotiations that let them agree deals faster.

Security & Compliance



Your data is your data

Your data is kept secure, fully compliant, and never used to train other implementations.



You are in control

Atomic conversation design ensures pricing functions are kept secure, controlled and never seen by any LLM.

Start extracting value efficiently

Request a call with a sales representative to discover the power of AI negotiation

Learn more and book a call on nibbletechnology.com