

Nibble

Unlock growth with a 100% digital sales funnel

Agree more deals, reduce call volumes and save time by using AI to offer 24/7 contract negotiation



Bring offline sales online

Improve your customer acquisition by negotiating deals previously not possible online



Agree deals 24/7

Agree contract terms with customers any time of day using a cost-effective self-serve approach



Improve renewals and retention

Free your customers from painful contract renewals by offering them a fast, efficient solution

AI negotiation solutions for sales contract objectives

Trained on over 1.5 Million autonomous negotiations, Nibble can:

USE CASE

Agree new contracts

Reduce abandonment by letting prospects agree and sign contracts instantly, any time

USE CASE

Unblock contracts

Use self-serve negotiation to close contracts that are stuck in the sales funnel

USE CASE

Renew contracts

Use self-serve negotiation to make contract renewals for customers faster and easier than ever before

From proof of concept to full implementation



Rapid POC

Nibble's flexible API suite allows us to develop a proof of concept together in weeks



Onboard Suppliers

Onboard your suppliers, get feedback and refine negotiations



Fully Implement

Integrate with your existing tech stack, including Coupa and SAP Ariba

Quick, reliable, valuable – for both parties



Your sales team wins

Close more deals faster by automating contract negotiation, and let your sales team prioritize new opportunities



Your customer wins

Let customers negotiate on their terms 24/7 and discuss what they value the most without needing to wait on the phone or fill out lengthy forms

Start extracting value efficiently

Request a call with a sales representative to discover the power of AI negotiation

Learn more and book a call on nibbletechnology.com